

# GFEN Technology Spotlight – CaptiveAire

*“the performance company”*

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When it comes to “clearing the air” and providing a safe and comfortable work environment for those who work in today’s fast paced commercial kitchens, CaptiveAire has established itself as a leading manufacturer of commercial kitchen ventilation systems. Often considered one of the industry’s top innovators, CaptiveAire has continually strived to help set the standards for commercial kitchen ventilation equipment and service and offers the most competitive pricing. And when it comes to building a system for your foodservice establishment, CaptiveAire has established a reputation for having the fastest and most reliable lead times in the industry. Based in North Carolina, CaptiveAire’s humble beginnings started in a one-room facility in 1976 and since then they have grown annual sales to over \$220 million. INC. magazine has repeatedly named CaptiveAire one of the top 500 fastest growing private companies in America. CaptiveAire is continually voted **“Best in Class”** by industry dealers and consultants, according to Foodservice Equipment & Supplies magazine.

In an effort to provide quick a “just in time” manufacturing and delivery process, CaptiveAire maintains a network of 75 sales offices in the U.S. and Canada and five strategically located manufacturing plants located in North Carolina, Iowa, Oklahoma, California and Pennsylvania. "CaptiveAire’s local sales and engineering offices across the country allow us to respond quickly to customer inquiries and needs," says Bob Luddy, CaptiveAire’s CEO and President. And he went on to say that, "CaptiveAire’s customers are loyal and we are grateful for the opportunity to provide them the best commercial kitchen ventilation products at the best cost. Every one of CaptiveAire’s 650 employees works hard to provide the fast, high-quality service our customers need and have come to expect."

CaptiveAire’s integrated kitchen ventilation packages include hoods, exhaust fans, electrical controls, direct-fired heaters, grease duct systems, fire suppression systems, grease filters and utility distribution systems. CaptiveAire’s clients include independent restaurants, national chains, and other public and private institutions.

## **Leading Edge Engineering...**

At CaptiveAire (CAS), product engineering and providing leading edge technology to our customers is top priority. CAS engineers are continually working on enhancements to improve current products and are aggressively pursuing new product designs to meet the ventilation needs of the future.

In order to make new products designs, CAS engineers collaborate with marketing and manufacturing personnel to agree on prototype design and the process before it is implemented. This prevents one of the most obvious problems in most manufacturing businesses — theoretical designs, which fail in the real world.

If engineering is a priority, then quality is an obsession. CAS engineers establish quality control standards, reinforce these standards in the facilities and schedule regular quality control meetings to keep things on track. CaptiveAire's "Quality at the Source" programs save both time and money. Each component is rigorously tested immediately as it is finished rather than at the end of the line, where problems are time consuming and costly to fix. They manufacture systems that are tested and listed to meet or exceed building codes and safety requirements, and all with a unique sense of aesthetics.

These rigorous processes enable CaptiveAire to deliver the most energy-efficient systems available, with the best turnaround time in the industry. Because they have developed the tools that keep costs down, your job as a specifier or restaurant operator is made easier.

So, whether you're looking for ***ventilation hoods, grease ducts, utility distribution systems, fire suppression systems, pollution control or hood filtration***, you can count on CaptiveAire to provide you with the best technology available in the market today at the best price and fastest service. They didn't get the reputation of being the industry leader and "Best in Class" by resting on their laurels. So log onto their website at [www.CaptiveAire.com](http://www.CaptiveAire.com) and learn how CaptiveAire has become "the performance company" that can better help you clear the air and reduce the cost of ventilating your kitchen by design!

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